



The sweetest place in Texas for business.

## BOARD MEETING MINUTES – September 19, 2018

**PRESENT:** Billy Whisenant, Carolyn Lawrence, Jerod Peek, Gil Cherry, Joseph Crouch, Ken Becker, Patty Torres, , David Vela, & Stacy Fritz

**CALL TO ORDER:** 10:30 AM by Billy Whisenant

**PRAYER:** Carolyn Lawrence

### ACTION ITEMS:

**MINUTES:** Board to review and consider approving minutes from the August 30, 2018 meeting. Jerod Peek made the motion to approve the minutes. Joseph Crouch seconded. The motion carried.

**ACCOUNTS PAYABLE:** Board to review and consider approving accounts payables. Carolyn Lawrence made the motion to approve the accounts payables. Jerod Peek seconded. The motion carried.

**FINANCIALS:** Board to review and consider approving the July 2018 financial statements. Patty Torres explained how the financial would look different for the next few months until all accounts were on the MDD financial statement. Gil Cherry made the motion to approve the financials. Jerod Peek seconded. The motion carried.

**Mission Statement:** Board to review and consider approving the revised Mission Statement. After some discussion and revision, Jerod Peek made the motion to approve the revised Mission Statement. Gil Cherry made the second. The motion passed.

**Program of Work:** Board to review and consider approving the proposed Program of Work. After some discussion and a few revisions, Joseph Crouch made the motion to approve the revised Program of Work. Jerod Peek made the second. The motion passed.

**Blackland Incentive Agreement:** Board to review and consider approving the termination of the Blackland Incentive agreement. Ken Becker stated that as per contract, SEED had the right to end the agreement if no activity was happening on the FTE's. Ken sent Blackland a letter letting them know the Board would address this at our next meeting with no reply. Jerod Peek made the motion to approve the termination of the Blackland Incentive agreement. Carolyn Lawrence seconded the motion. The motion passed.

**Logistics Support Incentive agreement:** Board to review and consider approving the termination of the remaining \$3,000.00 balance of the Logistic Support Incentive agreement. Ken Becker stated that the remaining \$3,000.00 balance was unused when the two locomotives were purchased. Ken contacted Logistics Support and they replied in supporting the close out of the remaining \$3,000.00. Carolyn Lawrence made the motion to close out the remaining \$3,000.00 on the Incentive Agreement. Jerod Peek seconded the motion. The motion passed.

**Façade Improvement Grant Program:** Board to review and consider approving the proposed Façade Improvement Guidelines. After some discussion, Carolyn Lawrence made the motion to approve the guidelines for the Façade Improvement Grant Program as presented. Gil Cherry seconded the motion. The motion passed.

### **City Manager Update (David A Vela):**

- A sales tax report was handed out showing the comparison from FY 17 and FY 18. There were 11 months of increases and 1 month of a decrease for a total of 10.29% increase year over year.

### **Executive Director Update (Ken Becker):**

- Budget was approved by the city
- The last day for Larissa was Sept. 14<sup>th</sup>. Job was posted as of Sept. 7<sup>th</sup> on the websites of the City & SEED MDD along with Social Media. It was also sent out through the TMCN and The High Ground of Texas. We are working to have it posted on the area colleges.
- We are beginning our 2018-19 Speakers Bureau scheduling
- Final preparation for the Oct 2<sup>nd</sup> USG tour tied to Skills Development
- The Chamber banquet is scheduled for Sept. 24<sup>th</sup> – SEED MDD has a sponsored table
- Plains All American is proposing a 36" pipeline in the region. We have been in contact with leadership at Plains All American
- Updated numbers for Dent Trucking: Jan – June 2017 – 2122 loads // Jan – June 2018 – 2057 loads
- Scheduling a road trip to Sulphur Springs to look at their downtown and meeting with Sulphur Springs leadership
- West Broadway property was discussed w/ a potential lease. Concerns on liability issues



The sweetest place in Texas for business.

**September 19, 2018**

**Executive Director Update (Ken Becker):**

- IPS (Integrated Power Systems) is moving from their current location on East Broadway to a new location (former ATS location)
- BNSF Logistics continues to utilize the Maalt Transload location on CR 108 by shipping in wind components.

**EXECUTIVE SESSION:** Gil Cherry made the motion to go into Executive Session. Jerod Peek seconded. The motion carried.

**REGULAR SESSION:** Carolyn Lawrence made the motion to re-enter Regular Session. Gil Cherry seconded. The motion carried.

**ADJOURN**

Board to consider adjourning. Gil Cherry made the motion to adjourn the meeting. Carolyn Lawrence seconded. The motion carried.